



# Time Sensitive Offer

Help your clients potentially avert age banded rates and be considered for an extended initial plan year.

If you have clients that are not currently with Blue Cross Blue Shield of Texas, renew between March 1 and June 1, and have a favorable medical loss ratio, they could potentially qualify for an extended initial plan, avert age banded rates, and maximize their health-insurance savings by exploring G&A Partners’ master health plan with Blue Cross Blue Shield of Texas! Refer them now to G&A to determine if they qualify for the offer and savings can be achieved.

## How to take advantage of the offer

With your help, we can deliver our world-class HR services, along with top benefits more commonly offered at Fortune 500 companies, to the businesses that need them most. Review the table below to determine your next steps to qualify your clients and earn generous commissions for the life of their partnership with G&A.

| BenefitMall Team Member                                                                                                                                                                                                                                                                      | Agent                                                                                                                                                                                                                                                                                                                                                              |
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| <ul style="list-style-type: none"> <li>Introduce your agents to your assigned G&amp;A Partners Business Advisor to explore targeted groups to submit for underwriting.</li> <li>Receive 5% commission on the G&amp;A Partners PEO administrative fees for the life of the client.</li> </ul> | <ul style="list-style-type: none"> <li>Refer groups to G&amp;A for underwriting (please contact your G&amp;A Partners Business Advisor for underwriting submission requirements).</li> <li>Receive 5% commission on the G&amp;A Partners PEO administrative fees for the life of the client plus earn 5% commission on the BCBS Texas medical premiums.</li> </ul> |

## Why G&A and why a BCBS Texas master medical plan?

G&A Partners has been partnering with L&H brokers for over 25 years to be their PEO of choice when their clients have a need for access to a larger health risk pool, more predictable and stable medical renewals, and world-class HR compliance and payroll services. You, the broker, will remain the primary point person on all lines of coverage referred and G&A will not attempt to cross sell services that you currently provide.

## Submit a Referral:

You can submit your referral online at [gnapartners.com/benefitmall](https://gnapartners.com/benefitmall) or by connecting with Chad Simpson, G&A Partners’ Vice President of Sales for North Texas, at [csimpson@gnapartners.com](mailto:csimpson@gnapartners.com) or (972) 400-2423.