



Service-Driven HR Support Helps Vision Source® Member Grow His Practice, Save Money

\$10,000 in savings per year

Personalized HR support

Cost-effective benefit plans



+ Industry
Health care

+ Location
San Antonio, Texas

+ Number of employees
6

+ Challenge
His previous PEO was constantly over-promising and under-delivering.

+ G&A solution
With G&A as his PEO partner, Dr. Delgado is happier, his employees are happier and his practice is doing better than ever.

Their challenge

As an optometrist and a business owner, Dr. Eric Delgado, a member of the **Vision Source®** network in San Antonio, Texas, already had a lot on his plate - overseeing his staff, taking great care of his patients, working with vendors and, most importantly, growing his practice. The last thing the doctor had time to do was handle tedious HR tasks like managing payroll, processing employee paperwork or negotiating health insurance plans, so he decided to outsource his human resources functions to a professional employer organization (PEO).

Unfortunately, the first company he hired just wasn't able to deliver on the promises it had made. Still believing in the value the right PEO could offer his business, the doctor began looking for another provider that could deliver both the solutions and the service he needed. That search led him to **G&A Partners**.

Our solution

A national company with a local feel, **G&A Partners** offered the doctor everything he was looking for: cost-effective products and services, high-quality and affordable benefits options, and a team of HR experts that would work in tandem with the clinic staff to ensure all the office's HR functions are running smoothly.

Business impact

Some PEOs try to force business owners into a one-size-fits-all solution that often costs too much or delivers too little. **G&A Partners** took the time to understand the unique HR and administrative concerns the doctor's practice was facing, and created a custom offering that provided him with exactly the products and services that fit those needs.

- After doing a detailed side-by-side comparison of what their first PEO was providing and what G&A could offer, the doctor realized he could save more than **\$10,000** per year and get the **personalized service** he was looking for by going with G&A.
- It can be hard for private practices to find affordable health care coverage. G&A was able to provide the doctor with **cost-effective benefit options** that both allowed him to take better care of his employees and stay within his budget. And because the plans are managed by G&A's benefits experts, he doesn't have to worry about remitting invoices or fielding employee questions.