



# Expanding Security Firm Experiences Service And Savings With G&A

Superior service  
Error-free payroll  
Top-tier benefit plans

- + Industry**  
Professional Services
- + Location**  
Austin, Texas
- + Number of employees**  
75

**+ Challenge**  
Finding a PEO that could deliver the high-quality service and value, both in terms of costs savings and expertise, the business needed.

**+ G&A solution**  
With G&A Partners on its side, the owner got what his previous PEO just couldn't provide: a true HR partner that gives his business a break from the tedious responsibilities of HR and helps him take better care of his employees.

## Their challenge

When it was time for an expanding security company to renew its contract with its current professional employer organization (PEO), the owner of the company wasn't sure what to do. He believed in the value a PEO could offer his company, but his controller was constantly finding errors in the firm's current PEO's work and he could rarely get anyone to respond to his phone calls or emails. The owner knew he and his 75 employees deserved better, and was determined to find a PEO that could offer him a **true HR partner**.

## Our solution

After meeting with several local and national PEOs in the area, the owner decided to put his faith in G&A Partners. He felt confident that, unlike his previous PEO or any other firms he met with, G&A really seemed to understand the unique HR and administrative needs his company was facing, and could actually deliver on its promise to provide hassle-free HR support

## Business impact

- G&A offered the company all the benefits associated with being a national PEO (competitive pricing, easy-to-use technology, and excellent benefits), but with the level of service usually only available from smaller providers. Not only did he know the names of each member of his G&A account team, but each member of his account team knew his name and the names of his employees, and were always quick to respond to any questions or concerns he or his employees had.
- Unlike the firm's previous PEO, G&A Partners consistently delivered on its promises of error-free payroll and expert benefits administration, freeing up the company's controller to spend more of her time managing the business' finances, and saving the company thousands of dollars a year in the process.
- As with any professional services company, recruiting and retaining skilled employees is a high priority, but the company faced stiff competition from similar companies trying to recruit the same candidates. As a G&A client, the company gained access to a wide range of affordable and quality benefits plans from top-tier carriers, allowing them to differentiate themselves as an employer of choice within the industry.